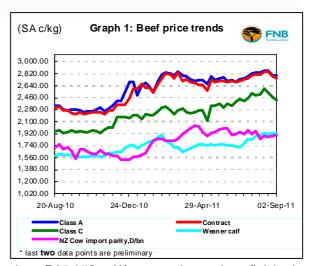
Agri-Weekly

First National Bank - a division of FirstRand Bank Limited. An Authorised Financial Services Provider.

19 Aug 2011

Beef market trends (Graph 1)

- International: US lean boneless processing beef prices ended firmer supported by improved uptake and light to moderate demand. Market activity on imported beef was reportedly slow with prices steady to weak.
- Boxed beef cutout price, an indicator of prices at wholesale level, posted modest gains on improved demand and moderate offerings. In the cattle market, futures reversed gains and ended marginally lower by 0.2% w/w at \$134.39/cwt but still 0.9% higher y/y. In Australia, the benchmark young cattle indicator EYCI finished up 2.9% w/w and 4.8% y/y at Au\$3.85/kg.
- <u>Domestic:</u> Beef prices ended mixed with Class Cs ending softer. Weekly Class A beef closed at R28.70/kg, up 0.2% w/w and 22.7% y/y. Contract Class A beef closed up 0.3% w/w and 23.3% y/y at R28.52/kg. Class C beef fell by 2.0% w/w and 29.4% y/y at R25.35/kg. Weaner calves prices finished the week slightly lower by 1.0% w/w at R19.12/kg, but still up 21.7% y/y.

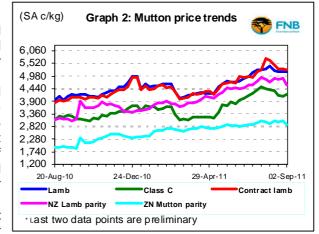


OUTLOOK

It is however expected that prices will ease somewhat in the medium term as supplies recover.

Mutton market trends (Graph 2)

- International: US lamb carcass values were mixed, with lighter categories trending lower. The estimated carcass cutout price finished up 1.0% w/w and at \$380.42/cwt. 40.1% y/y Weekly number slaughtered were pegged at 37,000 head. unchanged compared to the previous week but still down 7.5% y/y. New Zealand lamb (NZ 17.5kg) remained steady at NZ\$127.6/head, but still 31.5% higher y/y. Australian lamb market reversed last week's losses and ended higher on the back of reduced numbers. Mutton on the other hand continued to weaken with the national indicator reportedly at Au\$3.58/kg cwt.
- <u>Domestic:</u> The domestic lamb and mutton market continued to soften as the market resisted further



advances. Weekly Contract Class A lamb prices closed at R52.97/kg, down 3.1% w/w but still 38.9% higher y/y. Class A lamb closed at R51.55/kg, down 1.2% w/w but still 30.6% higher y/y. Mutton prices came in at R41.45/kg, falling by 4.8% w/w but still 33.7% higher y/y. Weaner lamb prices finished slightly firmer. Weekly weaner lamb prices closed at R29.17/kg live weight, up 1.0% w/w and 48.3% higher y/y.

OUTLOOK

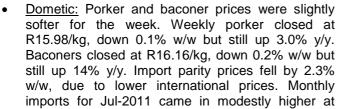
The weaner lamb market is expected to moderate somewhat in the short term, but still at firmer levels due to tight supplies.

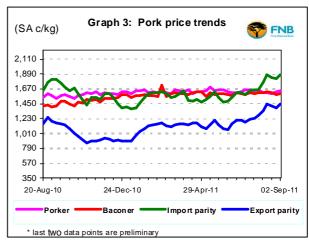


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Pork market trends (Graph 3)

International: US pork prices reversed last week's gains and weakened. Weekly ham prices fell by 3.0% w/w but still 17.5% y/y at \$86.64/ cwt. Carcass prices fell by 1.9% w/w at \$107.79/cwt, but up 20.4% on a y/y basis. Loins fell by 0.8% w/w at \$129.29/cwt but still up 26.6% y/y. Rib cuts fell by 1.5% w/w at \$154.45/cwt, up 17.1% y/y. The estimated number slaughtered came in at 2.05m head, up 0.6% w/w, but down 1.4% y/y.





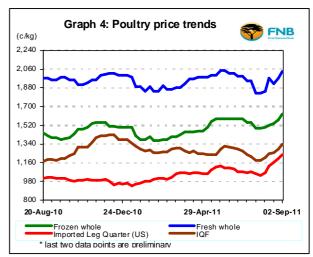
2,636 tons. This is up 6.2% m/m and 97.9% y/y. Cumulative imports for the year to date were pegged at 20,207 tons, up 29.8% y/y.

OUTLOOK

It is expected that domestic prices will trend sideways in the short with some upward potential in medium as demand improves.

Poultry market trends (Graph 4)

International: US domestic prices ended mostly firmer for the week. Weekly leg quarter prices rose by 4.5% w/w and 26.8% y/y, closing at US50.50c/lb. Breast cuts advanced by 1.2% w/w at 84.70c/lb, but still down 20.7% y/y. Whole birds were firmer at 88.20c/lb, up 0.3% w/w and 0.3% y/y. Demand at retail and food service was reportedly light to moderate ahead of the weekend. US broiler egg sets and chick placements continued to trend lower. As of 13 Aug-2011, broiler egg sets and chick placements were reported down 6.0% w/w and 5.0% y/y respectively. The estimated number available for marketing during the week ending 24-Sep-2011 was reported at 150.7m head, down 0.3% w/w and 6.6% y/y.



• <u>Domestic:</u> Poultry prices ended mixed, with slight gains in the frozen and IQF categories. Supplies of medium frozen whole birds were tight and helped lift prices by 1.2% w/w and 5.8% y/y at R15.34/kg. IQF strengthened further on improved demand and closed at R12.55/kg, up 1.0% w/w and 6.7% y/y. Medium fresh whole birds were the exception, softening slightly by 2.7% w/w and 3.% y/y to close at R19.16/kg. Import parity for poultry (LQ) maintained an upward trend supported by better international prices. Weekly import parity prices finished the week up 3.2% w/w and 15.3% y/y. Meanwhile, cost pressures are starting to build up due to the rising maize prices. This will squeeze producer margins going forward given that maize is a significant input in poultry feed.

OUTLOOK

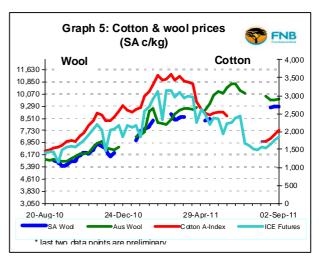
It is expected that prices will continue to recover in the short to medium as *braai* months return. On a more positive note for the poultry market, prices of other meat types are at record highs heading into warmer months and this should give poultry a competitive edge over other animal protein sources.



Producer prices for selected livestock commodities 19 August 2011	Beef	Mutton	Pork	Poultry
Open market: Class A / Porker / Fresh whole birds(R/kg)	28.70	51.55	15.98	19.16
Open market: Class C / Baconer / Frozen whole birds(R/kg)	25.35	41.45	15.73	15.34
Contract: A2/A3* / Baconer/ IQF (*includes fifth quarter) (R/kg)	28.52	52.97	16.18	12.55
Import parity price (R/kg)	18.70	30.29	18.43	11.65
Weaner Calves / Feeder Lambs (R/kg)	19.12	29.17		

Wool and cotton market trends (Graph 5)

- International: Cotton posted modest gains on worries about recent flooding in Northern India and Pakistan and lower USDA crop estimate. US cotton production is forecast at 3.6m tons for the 2011/12 season, down 7.7% y/y. World production was pegged at 26.7m tons, a 7.2% increase from the preceding year. Production gains are expected in Pakistan (+15.8% y/y), Australia (+11.1% y/y), China (+9% y/y) and India (+7.3% y/y). World consumption is forecast at 25.1m tons, up 1.2% y/y.
- Weekly prices closed up 4.3% w/w and 25% y/y at 114.95c/lb. Cotton futures recovered modestly across the board. Cotton for Oct-11 delivery advanced by 6.0% w/w to close at 106.76c/lb; Dec-11 up 5.7% w/w at 106.22c/lb; Mar-12 up 4.6% w/w at 102.89c/lb; May-12 up 3.9% w/w at 101.55c/lb.



- Wool: The Australian wool market continued to trend lower with the EMI falling by 3.0% w/w to close at Au\$12.63/kg, but still up 44.5% y/y.
- <u>Domestic:</u> The wool market opened on a softer note due to concerns over impact of weakness of global economy on demand and the spillover weakness from the Australian market. The weekly market indicator (Cape Wools Merino) fell by 5.4% compared to the closing sale of the 2010/11 season, but still 59% higher y/y. Sales resume at the end of Aug-2011 when an expected 7,000 bales will come under the hammer.

Fibre market prices 19 August 2011	SA prices (R/kg)	Australian prices (R/kg)	Australian futures Jan-12 (AU\$/kg)	Australian futures Mar-12 (AU\$/kg)
Wool market indicator (R/kg)	92.02	96.98		
19μ long length wool (R/kg)	112.91	117.11	13.63	13.38
21μ long length wool (R/kg)	96.37	99.15	12.10	11.75
23μ long length wool (R/kg)	86.04	87.16	10.10	9.75
	SA derived	New York	Cotton Futures	Cotton Futures
	Cotton	A-Index	Dec-11	Mar-11
	(R/kg)	(US\$/kg)	(US\$/kg)	(US\$/kg)
Cotton Prices (R/kg)	18.19	2.53	2.34	2.26

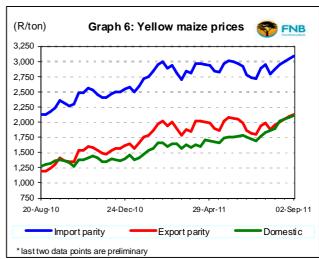
South Africa: Opening sale of the 2011/12 season; Cotton Futures on ICE.



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Yellow maize market (Graph 6)

- International: US yellow maize prices ended slightly higher on the back of a supportive US dollar and concerns that yields will continue to decline due to unfavourable weather conditions. Weekly Maize futures on Chicago: Maize for Dec-11 delivery finished the week up 1.5% w/w at \$286/t; Mar-12 up 1.5% w/w at \$291/t; May-12 up 1.4% w/w at \$292/t.
- <u>Domestic:</u> Yellow maize prices posted further gains supported by better CBOT prices. Weekly yellow maize prices increased by 1.6% w/w and 60.8% y/y to close at R2,053/t, a new record high since Sep-2008. Yellow maize import parity price increased by 1.6% w/w and was 40.9% higher y/y. Weekly export sales for the week ended 12 Aug-2011 came in at 18,865 tons, bringing total sales



for the new marketing season to 346,125 tons. Weekly yellow maize futures on Safex: Dec-11 yellow maize softened slightly by 0.3% w/w (-R6/t); Mar-12 down 0.2% w/w (-R5/t); Jul-12 down 1.1% w/w (-R21/t).

OUTLOOK

It is expected that prices will maintain the current momentum on the back on renewed strength on international markets.

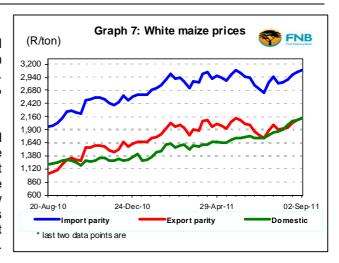
Yellow Maize Futures 19 August 2011	Dec-11	Mar-12	May-12	Jul-12	Sep-12
CBOT (\$/t)	285.73	290.77	292.35	293.14	272.49
SAFEX (R/t)	2,151	2,156	-	1,839	-
CHICAGO CORN (R/t)	2,047	2,109	-	2,164	-

Calculated Yellow Maize Options prices (R/ton) RMB commodity desk (Tel: 011 269 9005)

	Dec-11		Mar-12 May-12					
Ask	Put	Call	Ask	Put	Call	Ask	Put	Call
2,200	164	115	2,200	218	174	1,920	210	178
2,160	141	132	2,160	196	192	1,880	188	196
2,120	120	151	2,120	174	210	1,840	167	215

White maize market trends (Graph 7)

- International: US white maize prices advanced modestly, reversing prior week's losses on weather concerns and a weaker US dollar. Weekly average white maize prices rose by 4.0% w/w and 92.3% y/y to close at \$285/ton.
- Domestic:
- White maize prices continued their upward trend supported due to the spillover strength from the international market. White maize prices closed at R2,063/ton, up 3.1% w/w and 70.5% y/y. White maize import parity prices finished up 3.3% w/w and 52.9% y/y. Weekly white maize export sales for the week ended 12 Aug-2011 were pegged at 72,757 and 613,241 tons for the season.





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Cumulative total maize sales for the season increased to 959,366 tons. White maize (WM) futures on Safex: Dec-11 white maize fell by 0.8% w/w (-R16/t); Mar-12 down 0.3% w/w (-R7/t).

OUTLOOK

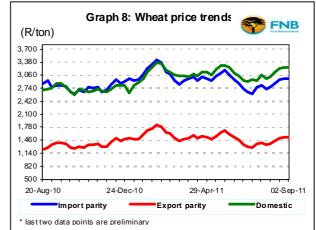
It is expected that prices will maintain the current momentum on the back of renewed strength on international markets.

White Maize Futures 19 August 2011	Dec-11	Mar-12	May-12	Jul-12	Sep-12
SAFEX (R/t) WM ₁	2,124	2,148	1,851	1,835	-
Calculated White Maize	Options prices	(R/ton) RMB co	mmodity desk	(Tel: 011 269 90	05)

	Dec-11		•	Mar-12 May-12				
Ask	Put	Call	Ask	Put	Call	Ask	Put	Call
2,160	144	108	2,180	223	191	1,900	238	189
2,120	122	126	2,140	201	209	1,860	215	206
2,080	102	146	2,100	180	228	1,820	193	224

Wheat market trends (Graph 8)

- International: US Wheat prices finished modestly higher on weather concerns and supportive US dollar. Hard Red Winter wheat advanced by 3.8% w/w 60.7% y/y at \$326/t. Soft Red Winter wheat closed up 4.7% w/w and 22.2% y/y at \$278/t. Wheat futures on Kansas: Wheat for Dec-11 delivery fell by 7.2% w/w at \$280/t; Mar-12 down 5.1% w/w at \$290/t; May-12 down 4.0% w/w at \$294/t. Wheat futures on Chicago: Wheat for Dec-11 delivery rose by 16.6% w/w at \$310/t; Mar-12 up 12.2% w/w at \$313/t; May-12 up 10.2% w/w at \$314/t.
- <u>Domestic:</u> Wheat prices continued to strengthen supported by better CBOT prices. Weekly prices increased by 2.8% w/w to close at R3,233/t, up 31.0% y/y. Wheat import parity prices were up 3.5%



w/w and 9.2% y/y, mainly due to Rand weakness (R/US\$). Weekly import sales for the week ended 12 Aug-2011 came in at 56,577 tons and 1.50m tons for the 2011/12 season. Export sales were pegged at 2,092 tons and 135,409 tons for the season to date. Wheat futures on SAFEX: Wheat for Dec-11 delivery rose by 4.3% w/w (+R121/t); Mar-12 up 3.9% w/w (+R112/t).

OUTLOOK

Prices are expected to trend sideways in the short term with limited upward potential.

Wheat Futures 19 August 2011	Dec-11	Mar-12	May-12	Jul-12	Sep-12
KCBT (\$/t)	279.69	289.91	294.46	295.86	300.78
SAFEX (R/t)	2,881	2,921	-	-	-

Calculated Wheat Option prices (R/ton) RMB commodity desk (Tel: 011 269 9005)

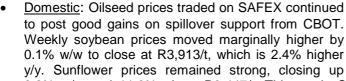
	Dec-11			Mar-12		May-12			
Ask	Put	Call	Ask	k Put		Ask	Put	Call	
2,920	142	103	2,960	188	149				
2,880	120	121	2,920	166	167				
2,840	101	142	2,880	146	187				

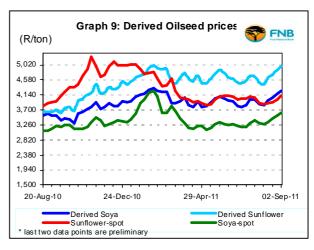


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Oilseed market trends (Graph 9)

International: The US soybean complex posted slight gains on weather concerns and expectations of lower yields. Soybean complex on Chicago: Soybean for Sep-11 was up 2.4% w/w at \$500/t; Jan-12 up 2.5% w/w at \$507/t; Mar-12 up 2.3% w/w at \$508/t. Soymeal (\$/short ton) for Sep-11 was up 2.0% w/w at \$354/t; Dec-11 up 2.5% w/w at \$361/t; Mar-12 up 2.3% w/w at \$365/t. Soybean oil for Sep-11 was up 2.3% w/w at 55.39c/lb; Dec-11 up 2.4% w/w at 55.95c/lb; Mar-12 up 2.4% w/w at 56.51c/lb.





3.2% w/w and 11.6% y/y at R3,447/t. This week, Sunflower futures eased lower across the board: Sunflower for Dec-11 delivery fell by 1.0% w/w (-R40/t); May-12 down 0.7% w/w (-R30/t). Soybean futures on SAFEX ended firmer across the board: Soybean for Dec-11 delivery closed up 1.0% w/w (+R35/t); Mar-12 up 0.7% w/w (+R23/t); May-12 up 1.1% w/w (+R39/t); Jul-12 up 1.0% w/w (+R34/t).

OUTLOOK

4,060

216

216

It is expected that prices will maintain the current momentum with weather developments in the US providing further direction.

_	Oilseeds Futures 19 August 2011		Dec-1	1	Mar	-12	May-12	J	ul-12	Sep-12
CBOT So	ybeans (US	\$/t)		-	5	08.31	507.87		508.24	496.48
CBOT So	ya oil (US c	/lb)	55	5.95		56.51	56.64		56.80	56.82
CBOT So	ya cake me	al (US\$/t)	360	0.90	3	65.30	365.50	365.50 365.		355.90
SAFEX S	Sunflower see	ed (R/t)	4,	060		-	4,000		-	-
SAFEX S	oybean see	d (R/t)	3,	550	3,558		3,520		3,555	-
Calculate	ed Wheat O	ption prices	(R/ton) RM	1В соі	mmodit	ty desk	(Tel: 011 20	69 900	05)	
	Dec-11			Ма	ar-12				May-12	
Ask	Put	Call	Ask	Р	Put Call		I Ask		Put	Call
4,140	260	180					4,080	0	453	373
4,100	237	197				•	4,04	0	430	390

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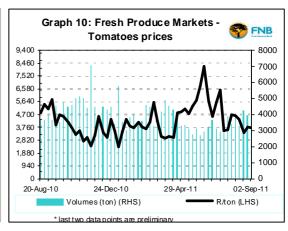
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Vegetable Market Trends (Graphs 10 to 14)

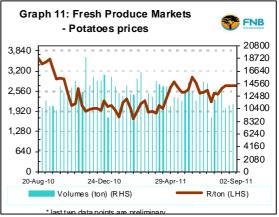
Tomatoes

Tomato prices lost further ground due to increased supplies on markets. Prices were down 23.1% w/w and 30.6% y/y, closing at R3,356/ton. Volumes traded reached 4,251 tons, up 29.0% w/w and 17.5% y/y. Prices are however expected to bottom out on improved uptake towards month end.



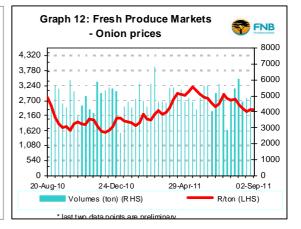
Potatoes

Potato prices increased marginally due to good uptake on markets. Prices were up 0.2% w/w but down 23.9% y/y; closing at R2,741/ton. Volumes traded were up 3.5% w/w and 7.3% y/y closing at 10,864 tons. Prices are however expected to move sideways with some upside potential in the medium term.



Onions

Onion prices lost ground due to increased supplies on markets. Prices decreased to R2,320/ton, down 4.2% w/w and 17.9% y/y. Volumes traded were up 5.2% w/w and 4.0% y/y closing the week at 4,856 tons. Prices are however expected to remain flat in the short term due to improved supplies.

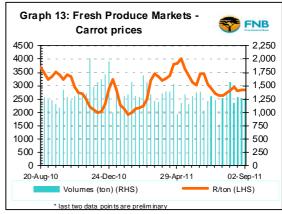




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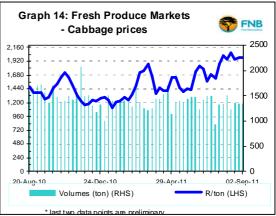
Carrots

Carrot prices declined due to increased supplies on markets. Prices were down 5.1% w/w and 24.1% y/y closing the week at R2,813/ton. Volumes traded reached 1,272 tons, up 8.9% w/w and 13.2% y/y. Prices are expected to remain firm due to limited supplies on markets.



Cabbages

Cabbage prices lost momentum due to increased supplies on markets. Prices were down 5.4% w/w but up 33.2% y/y closing at R1,955/ton. Volumes traded reached 1,364 tons, up 10.9% w/w but down 13.7% y/y. Prices are expected to improve somewhat in the short term due to improved uptake during the month end period.



Vegetable prices: Fresh Produce Markets. (Average Pretoria, Bloemfontein, Johannesburg, Cape Town and Durban)									
Week ending 19 August 2011	Average Price (R/t)	w/w	Y/y	Total Volume (t)	w/w	Y/y			
Tomato	3,356	-23.1%	-30.6%	4251	29.0%	17.5%			
Potato	2,741	0.2%	-23.9%	10864	3.5%	7.3%			
Onion	2,320	-4.2%	-17.9%	4856	5.2%	4.0%			
Carrot	2,813	-5.1%	-24.1%	1272	8.9%	13.2%			
Cabbage	1,955	-5.4%	33.2%	1364	10.9%	-13.7%			

^{*} Daily prices also available at https://www.fnbagricomms.co.za



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Sugar market trends (Graph 11)

International: World raw sugar prices rebounded and posted modest gains on concerns over the Brazilian output, a weaker US dollar and higher energy prices. Sugar futures were up across the board. Weekly US ICE sugar futures (US c/lb): Raw sugar for Oct-11 delivery rose by 11.2% w/w at 30.96c/lb; Mar-12 up 10.0% w/w at 29.68c/lb; May-12 up 8.1% w/w at 27.86c/lb; Mar-13 up 6.4% w/w at 25.05c/lb.

<u>Domestic:</u> The monthly 2011/12 RV (Recoverable Value) price, a measure of the value of sugar and molasses that will be recovered from the sugarcane delivered by the individual grower, increased by R71.10/t m/m to R2,915.34/t. The increase is attributable to a combination of higher world prices and a weaker Rand against the US dollar. The Cane



Growers Association projects a final RV for the season at R2,905/t given the 6% increase in the notional price that comes into effect in the declaration of the September 2011 RV Price.

ICE Sugar Futures 19 August 2011	Oct-11	Mar-12	May-12	July-12	Oct-12
Sugar No.11 (US c/lb)	30.96	29.68	27.86	26.57	25.60
% Change w/w	11.2%	10.0%	8.1%	7.1%	6.6%

Disclaimer:

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